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L. E. Waterman Company New York

#### Waterman's Ideal Fountain Pen



Loldeterman Company, 191 Broadway, NEW YORK CITY

Newark., 140 Thomas St. ~ Chicago, 129 South State St. Boston, 40 School St. ~ San Francisco, 17 Stockton St. Montreal, 179 St. James St. ~ Paris London, 41 Kingsway, W.C.2.



Selecterman
Who Founded the Watermon Pen Industry in 1884

Brause Lewis E. Waterman gave to the world an article of universal need, the name Waterman is perhaps better known than any other word that identifies an article of commerce.

In every country on the globe, the word Waterman's is known and used to identify pen preference.

Forty years ago parents began to teach their children what the name Waterman's stood for and today those children, now become parents and grandparents, are passing the message on to their descendants who, in turn, will pass it on to theirs.

Lewis E. Waterman put into the pen he created the essence of enduring excellence, otherwise Waterman's Ideal Fountain Pen could not have come down through the years steadily adding to the popular favor with which it is regarded.

The general acceptance of Waterman's Pen as the greatest writing implement is itself the highest tribute to the man whose name it bears.

#### This Catalog

THIS CATALOG is issued with a threefold purpose in mind.

First, to enable the merchant to easily determine just what styles of pens and pencils, inks and accessories, we are prepared to supply quickly so that he may keep his stock representative and complete. In other words, as a guide to ordering.

Second, as a book of information so that merchants may be thoroughly informed on technical details, a knowledge of which insures larger and more

atisfactory sales, and

Third, as a guide book which can be shown to customers who desire models which the retail merchant may not have in stock but which may be selected from the catalog and quickly obtained through any of our service

Because of this triple usefulness, merchants and their clerks will find it of advantage to keep this catalog where it can frequently be reviewed and is

#### An Aid to Better Business

EVERY MERCHANT and every clerk who desires to increase his fountain pen sales should carefully read the following pages. Those who do and who adopt the information the pages contain will find it of great assistance in making more sales, each of enduring

There are few articles in common use today where knowledge of the product is as essential as it is in the sale of fountain pens. This is because of the varying character of

Different people have preferences for different styles. One person wants a self-filler; another, the regular type; a third, a safety pen. One will choose a black pen; the second, a mottled, and the third a cardinal. Some want plain pens; others want them mounted

After the style of holder has been determined, the size of the barrel must be decided amon, which is influenced by the size of the hand or the natural preference for a large or

The style and size of pen having been determined, there is point preference to be considered: a fine, a medium or a broad point may best suit the writer; a stiff or a flexible point

A fountain pen, unlike many articles purchased, may be used for a long time. It is used daily; it is constantly thought about; it has continuous influence. For this reason the merchant or clerk selling a fountain pen should be insistent that the pen he sells is satisfactory to the customer in every particular.

The pages of this catalog give him the information he needs to enable him to meet every desire that arises and to sell fountain pens to the greatest advantage.

Again we urge you to read this catalog carefully and to become informed upon the many selling advantages its pages offer.



COMMENTS on the Special Features influencing the sales of Waterman's Ideal Fountain Pens, Pencils, Ink and Accessories that will prove of interest and advantage to you will be found on the following pages.

You are urged to read these pages carefully.

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#### Organization Units

®

ANY MILLION fountain pens are made and distributed each year by the L. E. Waterman Company.

Eighty thousand merchants in all parts of the world assist in the distribution of Waterman's Ideal Fountain Pens. Waterman's Pensils and Waterman's Ink.

More than twenty-five hundred men and women are directly employed in Waterman's factories and service stations.

Three factories are necessary to manufacture Waterman's product: the rubber parts' factory at Seymour, Connecticut; the parent plant at Newark, New Jersey, where Waterman's Pens, Waterman's Pencils and Waterman's Ink are manufactured, and a large factory at St. Lambert, Quebec, Canada.

Six Waterman's service stations located so that they can best serve merchants in different localities. The "Pen Corners" in New York, Boston and London, and the service stations in Chicago, San Francisco and Montreal, each serves merchants in its respective territory.

The factories and service stations are illustrated on the following pages.

It is always an inspiration to know that a vast organization is back of the product sold. An examination of the illustrations of the various Waterman units will furnish that inspiration.



### Waterman's Pountain Pen LE WATERMAN CO Rubber Factory , Seymour , Conn . San Francisco Store Waterman's Ideal FountainPen Waterman Building Montreal 1884 1925



# Waterman's Fountain Pen DN these two pages are illustrated a number of the medals awarded to the L. E. Waterman Company.

#### Why Sell Waterman's

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DECAUSE Waterman's are the best pens the merchants can sell and because they are the best pens that writers can buy.

#### Here Are Fifteen Specific Reasons Why Waterman's

Because for more than forty years they have held a preeminent place in public favor.

Because for more than forty years they have been consistently advertised to both young and old.

Because of this the words "Waterman's" and "fountain pens" have become synonymous.

Because for over forty years the prices of Waterman's have not changed. The consumer has always been able to secure a duplicate at the same price he paid for his original purchase.

Because every Waterman's is guaranteed perfect when sold and perfect in use. This obviates the dissatisfaction that results from the sale of inferior pens.

Because Waterman's may be offered in a variety of styles and sizes so that any fancy for size or style may be perfectly satisfied.

Because Waterman's maintain a series of service stations ready to cooperate with the merchant; to sell for his account such styles as are wanted but because of more limited stocks he is unable to supply.

Because at these service stations complete stocks are constantly carried, the merchant is assured of quick delivery of needed styles from a convenient supply.

Because of the complete system of cooperation Waterman's have developed both in selling and in advertising.

Because of the effective window displays Waterman's supply to merchants who will accept suggestions, at no cost to the merchant.

Because of the assistance that is given in perfecting these displays.

Because of the cooperative advertising Waterman's furnish, without cost, in the form of posters, booklets, folders, car cards, window cards, store signs, etc.

Because of the painstaking effort of Waterman's to bring to merchants and salesmen the most effective methods of selling fountain pens.

Because Waterman's have designed and are prepared to supply the most appropriate styles of show cases and display trays.

Because Waterman's terms are fair and inflexible the merchant always knows exactly where he stands and is never subjected to unfair companies.

knows exactly where he stands and is never subjected to unfair competition.

In brief, because Waterman's offer not only the best and most popular pen but in connection with it every feature of cooperative effort that is known.

#### Why the Public Buy Waterman's

Because through a period of more than forty years Waterman's has been recognized by father and son, mother and daughter, as the "pen of preeminence."

Because no Waterman's Pen has ever been sold that was not backed by

a guarantee of service and perfection.

Because the price of Waterman's Pen has always been fair and the buyer has never been overcharged.

Because the buyer has always been able to get a size and a pen point perfectly adapted to the size of hand and style of writing.

Because there has been a maintenance of styles and sizes and duplicates of original purchases could always be easily obtained.

Because Waterman's advertising has always adhered strictly to the truth and the buyer could rely on every promise being fulfilled.

Because Waterman's dealers have recognized the wisdom of making repairs without quibble or question and have made repairs at very nominal cost.

Because of the low cost of Waterman's Pens and their preeminent reliability.

Because of the facility with which a pen not satisfactory in every detail can be exchanged immediately for a pen that is.

These are the influencing features in the popularity of Waterman's Ideal Fountain Pens which through the cooperation of the most reliable merchants Waterman's have been able to maintain.

These are some of the reasons why Waterman's business is the largest and most successful in the fountain pen field and which being continued will always make Waterman's the best pen to buy and the easiest and most satisfactory pen to sell.

#### Key to Standard Numbering System

THE following table will fully explain the system which is used in the numbering of all Waterman's Ideal Fountain Pens. We believe that this table, with the accompanying explanation of the meaning of each figure in every number, will greatly facilitate the re-ordering, checking and billing of all fountain pens of our make,

SIZE OF GOLD PEN is indicated by number in unit column, i.e., 2-4-5-6-8-10

TYPE OF HOLDER is indicated by number in tens column, MOUNTINGS are indicated by figures in hundreds and thousands

Thi	1.6., 0-1-2-4-3-7.				
	Regular Type (Straight Cap)	=0	in	tens	colum
	Regular Type (Cone Cap)	=1	in	tens	column
	Regular Type (Taper Cap)	=2	in	tens	colum
	Safety Type	=4	in	tens	colum
	Self-Hilling Type	=5	in	tens	colum

Th.	WFC
	Sterling Silver Barrel covered = 2 in hundreds column
	14 Kt. Solid Gold Barrel covered = 3 in hundreds column
	Sterling Silver Barrel and Cap covered4 in hundreds column
	14 Kt. Solid Gold Barrel and Cap covered . =5 in bundreds column
	Two 14 Kt. Solid Gold Bands on Barrel = 6 in hundreds column
	One 14 Kt. Solid Gold Middle Band on Barrel - 7 in hundreds column
	One 14 Kt. Solid Gold Band on Cap8 in hundreds column
	14 Kt, Solid Gold Band Top of Cap = 9 in hundreds column
	One 14 Kt. Solid Gold Band at Lip of Cap -1 in thousands column
	Two 14 Kt. Solid Gold Bands on Pen, one

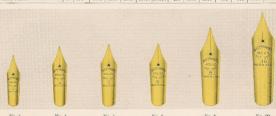
wo 14 Kt. Sond Gold Banus on ren, one at upper end of Cap, the other at end of Hables = 2 in thousands column

Gold filled mounting indicated by peefix 0. Slender holder is indicated by suffix 15. Short (V) length indicated by suffix N. Ring on end of Cap indicated by suffix w.r. For example: 01852/5(V, w.r. would indicate Slender, Short (V) length, Self-Filling, with narrow gold filled beard at the of cap with gold filled and ring and with gold lene, size 2. Short (V) length is self-Filling, with narrow gold filled beard at the of cap with gold filled miss.

Prefix         0—Gold Filled           Thousands Column         1—One Narrow Lip Band           Hundreds Column         8—Gold Band on Cap           Tens Column         5—Self-Filling Type	Unit Column         2—Gold Pen size No.           Suffix         55—Slender           Suffix         V—Short (V) length           Suffix         wx—With rips
Tens Commis,	

This KET TABLE is made by using No. 2 in the unit column in all instances, i. e., fitted with No. 2 size oold news - see below.

Types of Holders	Full Length	Short (V) Length	Slender Size	Two Gold Filled Bands on Barrel	Gold Filled Middle Band on Barrel	Gold Filled Band on Cap	Gold Filled Band Top of Cap	Sterling Silver Barrel and Cap covered	Gold Filled Barrel covered	Gold Filled Barrel and Cap covered	14 Kt., Solid Gold Barrel covered	14 Kt. Solid Gold Barrel and Cap covered	Narrow Gold Filled Band at Lip of Cap	Narrow Gold Filled Band at end of Cep and at end of Holder
Regular Type (Straight Cap) Regular Type (Cone Cap) Regular Type (Taper Cap) Safety Type Self-Filling Type Pocket Type.	12 22	42 ½ V 52 V 72 V	1234 4234 5235 7234	0602 0612 0622 0642 0652 0672	0712 0722 0742 0752 0772	0852V	09424V 09524V 09724V	452	0312 0322 0352 0372	0512 0522 0542 0542 0552 0572	312 322 352 352 372	502 512 522 542 552 572	01852	02852



In the above table all rope of nodes in which the transmit field rounds. For an entide are shown in the left column while the varieties of the short of the short

Above illustrations are full size. For comparative sizes of Gold Pens see page 50.



#### Manufacturing

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THERE are certain details of manufacture with which every merchant and salesman should be familiar.

He should know about the material that is used in a product and something of the skill that is exercised in manufacture.

Only selected rubber of the highest grade is used in the manufacture of Waterman's Ideal Fountain Pens.

Only fourteen-carat gold is used for pen points—only fourteen-carat gold is suitable for perfect pen points. All gold is procured direct from the United States Government so that its fineness may be guaranteed, and is made into pen points in our own factories.

Every pen point, regardless of the price at which a pen is sold, is tipped with iridium, the bardest metal known. Only the finest quality of iridium is used in Waterman's Ideal Fountain Pens.

This rubber, gold and iridium are fashioned into parts in our own factories by skilled workmen who have been with us for years, and assembled and finished in our own factories,

More than two hundred separate and distinct operations are necessary to make a perfect pen. Each and all of these operations are performed in our own factories by skilled employees, many of them having worked with the Waterman organization for more than twenty-five years.

Although every detail of a Waterman's Pen is of great importance, there are two patented features that mark Waterman's Ideal Fountain Pen as different and superior.

The spoon-feed which is responsible for perfect writing accomplishment, and the CLIP-CAP which insures against pen-loss and accident.

These two features can be had only in Waterman's Pens.

The secon-remp, which fits under the pen point, controls the flow of ink. Made of the finest Para rubber with channels and reservoirs scientifically designed and constructed, it acts as a governor which automatically regulates the passage of the ink, causing a steady flow whether the ink is warm or cold and whether the reservoir is full or only partly full of ink.

The SPOON-FEED makes Waterman's the perfect writing instrument it is. Without the SPOON-FEED it would be more like other fountain pens,

The CLIPCAR is distinctive because of the way it is attached to the cap and because of the ball end. It is made of highly-tempered metal that will give without bending and is attached to the cap with double rivets which hold it firmly in place indefinitely.

The ball end slips over the cloth of the pocket without injuring the material of the wateristic or; this is a marked advantage. The clip-car not only holds the pen securely in the pocket but prevents its rolling from desk or table.

When selling a Waterman's Ideal Fountain Pen, you can do so with a feeling of confidence that every part is made of the finest selected material by the most skillful workmen it has been possible to develop.

#### The Self-Filling Type

HE Waterman's Self-filling Type is today by far the most universally used fountain pen.

The ease with which it may be filled is the strong appealing feature.

The operations of the Self-filling Type should be clearly understood. Just as a clear mental picture of the gear shifts in an automobile assists the chauffeur in shifting gears, a clear vision of what happens when a Self-filling fountain pen is filled helps the person who fills the pen.

The accompanying illustration shows the six major parts which make up the Self-filling Type.



A—Barrel, B—Point Section (with Ink Tube attached), C—Spoon Feed, D—Gold Pen, E—Cap with chip attached, F—Sectional View.

Part B shows the point section to which is cemented a flexible rubber reservoir which holds the ink supply.

This flexible reservoir when introduced into the barrel A rests against the filling device which is made part of the barrel.

When the lever, which you will notice on the barrel, is raised the air which the reservoir contains is immediately exhausted. When the lever is reset the rubber ink tube expands, drawing mk into the tube.

The process is very simple but very effective.

To fill the Self-filling Type all that is necessary is to pull out the lever, completely immerse the point section in a bottle of Waterman's Ink, replace the lever and after two seconds remove the pen and it is filled.

After filling, the pen and point section should be carefully dried.

The Self-filling Type is made with and without pocker clip because it is used for all purpose. It is made in all sizes and styles as shown in this Catalog and in black, mottled and cardinal, plain and ornamented, also with ring on the short lengths especially for women's use.

## Waterman's Fountain Pen SELF-FILLING TYPE COMPARATIVE SIZES Illustrations Are Actual Size Any of the above pens may be had with either chased or plain holders, fitted with points as illustrated on page 59

# Waterman's Fountain Pen SELF-FILLING TYPE Illustrations Are Actual Size

with Code Filbed with Gold Filbed with G

### Waterman's Fountain Pen SELF-FILLING TYPE COMPARATIVE SIZES Illustrations Are Actual Size Mottled with Mottled pined with Golde Fined With Golde Fi Any of the above pens may be had fitted with points as illustrated on page 59

### Waterman's Fountain Pen COMPARATIVE SIZES SELF-FILLING TYPE Illustrations Are Actual Size | Plain | Plai Any of the above pens may be had fitted with points as illustrated on page 50 No. 1854...\$10.00



## Waterman's Fountain Pen STERLING SILVER MOUNTED SELF-FILLING TYPE Illustrations Are Actual Size Any of the above pens may be had fitted with points as illustrated on page 59

Illustrations Are Actual Size GOLD MOUNTED SELF-FILLING TYPE \$11.00 11.00 13.50 16.00 19.00 22.00 Above 14 Kt. Solid Gold pens and No. 0552 1/2 Plain and Gothic Gold Filled are made in yellow and green gold

SELF-FILLING TYPE

STERLING SILVER MOUNTED

Illustrations Are Actual Size



Any of the above pens may be had fitted with points as illustrated on page 59

SELF-FILLING TYPE

GOLD MOUNTED

Illustrations Are Actual Size





Plain, E. C. Gold Filled with Gol Filled Clip

Fillgree, E. C. I Filled with Gold of Clip 0852 4 . . . \$11.00 Gothic, E. C.
Gold Filled (closed) with
Gold Filled Clip
No. 055736 511 00

Sheraton, E. C. d Filled with Gold ed Clip

Fansy Panel, E. C. Gold Filled with Gold Filled Clip No. 055234... 811 00

No. 055234 Plain, E. C. and Gothic, E. C. are made in yellow and green gold Any of the above pens may be had fitted with points as illustrated on page 59

SELF-FILLING TYPE

GOLD MOUNTED

Illustrations Are Actual Size











Gothic, E. C. 14 Kt. Solid Gol with 14 Kt. Soli Gold Clip No. 55242 \$42.0 Pansy Panel, E. C. 14 Kt. Solid Gold with 14 Kt. Solid Gold Engraved Clip No. 582½...\$42.50

Sheraton, E. C. 14 Kt. Solid Gold with 14 Kt. Solid Gold Clip No. 532½ . \$42.00 Hand Engraved Vine, E. C. 14 Kt. Solid Gold with 14 Kt. Solid Gold Hand Engraved Clip No. 55234 547 50

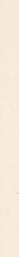
Above pens are made in yellow and green gold Any of the above pens may be had fitted with points as illustrated on page 59

SELF-FILLING TYPE

Illustrations Are Actual Size

GOLD MOUNTED























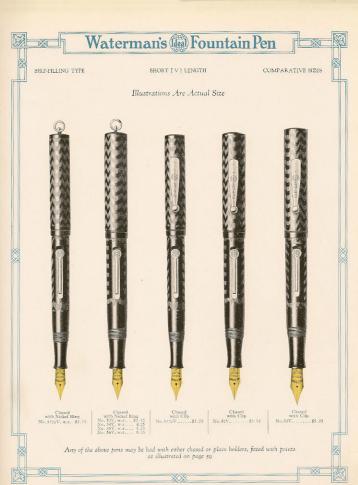




Above pens are made in yellow and green gold

Any of the above pens may be had fitted with points as illustrated on page 59

### Waterman's Fountain Pen SPECIAL MOUNTINGS Illustrations Are Actual Size Self-Filling No. 554 Diamond Set 14 Kt. Solid Green Gold with 14 Kt. Solid Gold Clip. \$250.00 Above pens are also made in yellow gold A handsomely mounted Waterman's Ideal Fountain Pen, in a design distinctive and appropriate, makes a perfect gift, trophy, or souvenir. We are prepared to farmish special mountings for any purpose or occasion, and upon request will submit suggestions and prices. Any of the above pens may be had fitted with points as illustrated on page 59



### Waterman's Fountain Pen SELF-FILLING TYPE SHORT [V] LENGTH COMPARATIVE SIZES Illustrations Are Actual Size Any of the above pens may be had fitted with points as illustrated on page 50



SELF-FILLING TYPE

SHORT FV | LENGTH

STERLING SILVER MOUNTED

Illustrations Are Actual Size













Fligree, E. C. Sterling Silver No. 4523/4 V. w. r. (Closed)

Pansy Panel, E. C. Sterling Silver No. 45236V, with Ring \$7,00 No. 45236V, with Telescope Cap and Ring. . . . 39.00



14 Kt. Solid Gold No. 552½V, with Ring. \$33.00 No. 552½V, with Telescope Cap and Ring. \$43.00

Above 14 Kt. Solid Gold pens are made in yellow and green gold Any of the above pens may be had fitted with points as illustrated on page 59

SELE-FILLING TYPE

SHORT IV LENGTH

STERLING SILVER MOUNTED

Illustrations Are Actual Size

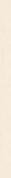


















14 Kt. Solid Gold No. 552/5V with Ring \$35 00 No. 552/5V, with Tele-scope Cap and Ring \$45.00

Sheraton, E. C. Sterling Silver No. 48255V, with Ring \$7.00 No. 48255V, with Tele-scope Cap and Ring \$9.00

Above 14 Kt. Solid Gold pens are made in yellow and green gold Any of the above pens may be had fitted with points as illustrated on page 59



SELE-FILLING TYPE

SHORT [V] LENGTH

GOLD MOUNTED

Illustrations Are Actual Size



| Filters | Filt

Above 14 Kt. Solid Gold pens also No. 0552 1/2 V.w.r. Plain and Gothic Gold Filled are made in yellow and green gold

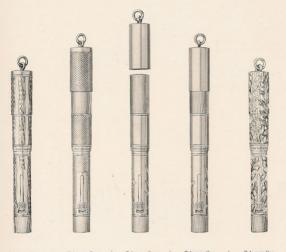
Any of the above pens may be had fitted with points as illustrated on page 59

TELESCOPE CAPS [Self-Filling Pens]

SHORT [V] LENGTH

STERLING SILVER MOUNTED

Illustrations Are Actual Size



closed, with Ring on Gothic, E. C Sterling Silver Self-Filling Per Telescope Cap half open, with Ring, on Barleycorn, E. C Scerling Bloc Solf, Billing Pen open, with Ring on Scroll, E. C Sterling Silver half open, with Ring, on Scroll, E. C. Sterling Silver closed,
with Ring, on
Hand Engraved Vine
E. C.
Sterling Silver
Self-Filling Pen

Telescope Caps offer an added convenience when pens are carried in the pocket, on a chain. The Telescope Cap fits firmly and securely on the cap of the pen yet permitting the pen to be quickly and easily detached for use. See pages 32, 33, 34, 44, 49, 49, 50.

Can also be supplied in 14 kt. Solid Yellow or Green Gold except Scroll also in Gold Filled except Barleycorn and Hand Engraved Vine



#### The Safety Type

For Women and Others

THE SAFETY Type differs from all other types of fountain pens. When the top is properly placed on a Safety Pen it is impossible for any ink to leak from it, no matter what position the pen assumes. This fact has made the Safety Pen popular among travelers, those who desire to carry a pen in the lower vest pocket, and among women who wish to carry a pen in their trunks, traveling bags or hand bags.

The Safety Type is positive insurance against inadvertent ink stains.

As the reward in service and security from the Safety Type is great, there is a compensating reason for the proper handling of the Safety Type. Every one who sells and every man and woman who uses a Safety Type should clearly understand

The accompanying illustration gives a clear idea of how it is made.



A-Barrel. D-Gold Pen. E-Cap. F-Sectional View. G-Pen Closed. H-Pen Open.

The pen automatically disappears into the barrel when the friction end of the holder is turned and acts as a cork which seals the ink in the barrel and when the cap is adjusted the pen is hermetically sealed. This is a perfect device for the prevention of ink leakage.

Every Safety Pen buyer should be carefully and accurately informed as to how to fill and to use the Safety Pen

Lacking this knowledge, the buyer of a Safety may have trouble.

The directions are simple.

To fill, hold the pen in an upright position and screw off the cap. You will notice that the pen is sunk in the barrel. With a dropper fill the barrel to the top. Keeping the open end up, place the cap on the lower end of barrel and turn to the right. This will cause the pen point to rise from the barrel and lock the pen section securely in place. Now wipe all ink from the end and the pen is ready to write.

To close the pen, hold it in an upright position; turn the cap to the left and the pen point will recede into the barrel; keep on turning until the cap comes off the barrel; then place the cap over the pen end and

screw securely into place. It is very simple. Women particularly will buy the Safety Type if their attention is called to its efficiency and

To open, fill or close this pen, hold in an upright position

SAFETY TYPE [Dropper Filling]

COMPARATIVE SIZES

Illustrations Are Actual Size



\$3,25 \$3,25 \$4,25 \$5.25

Any of the above pens may be had fitted with points as illustrated on page 59



SAFETY TYPE [ Dropper Filling ] GOLD AND SILVER MOUNTED Illustrations Are Actual Size

| 14 Kr. Sold, Gold | 14 Kr. Sold Gold | Filipsee False Nation Work (West South Sold For Figure False Nation Work (West South Sold For Figure False Fa

14 Kt. Solid Gold Gold Filled with Gold 14 Kt. Solid Gold With 14 Kt. Solid Filled With 14 Kt. Solid Gold Gipt Gold

SAFETY TYPE [ Dropper Filling ]

SHORT [V] LENGTH

GOLD BAND MOUNTED

Illustrations Are Actual Size

No. 42% V.oc.r. Plain (Chored)























# Waterman's Fountain Pen SHORT [ V ] LENGTH GOLD BANDED AND GOLD MOUNTED SAFETY TYPE [ Dropper Filling ] Illustrations Are Actual Size No. 0542 % V.w.r. Sheraton Full Covered Gold Filled (Closed) | 14 Kt. Solid Gold | 14 Kt. Solid Gold | Etched | Fisin Wide Middle | Seroll Wide Middle | Gold Fillies | Fising Wide | Middle | Gold Fillies | Fising Wide ope Can and ...\$17.00 54256V. with 540.00 54256V. with Above 14 Kt. Solid Gold Full Covered Pens are made in vellow and green gold Any of the above pens may be had fitted with points

[PAGE 41]

as illustrated on page 59





#### The Pocket Type

N THE pages immediately following are illustrations of what is universally known as Waterman's Pocket Type, which differs from the Regular Type, the Self-filling Type and the Safety Type.

The Pocket Type differs from the Regular Type in two minor details. The point section is made with a flange instead of plain and with a screw thread on the barrel which engages a screw thread in the cap, thus making it impossible for the cap to come off until screwed off.

Because this type was designed particularly for pocket use, it should always be sold with the patented Waterman's Clip.

Like the Regular Type, the Pocket Type must be filled with a dropper and the same filling instructions apply.



A—Barrel. B—Point Section. C.—Spoon Feed. D—Gold Pen. E.—Cap with clip attached. F.—Sectional View.

To fill pen remove cap, unscrew point section, fill barrel (using dropper) with Waterman's Ink, readjust point section by screwing tightly into barrel; wipe thoroughly pen and joint and the pen is ready for use.

The accompanying cut shows the construction of the Pocket Type, differing from the Regular Type only in the shape of the point section and the threaded barrel and cap.

POCKET TYPE | Dropper Filling |

COMPARATIVE SIZES

Illustrations Are Actual Size



POCKET TYPE [Dropper Filling]

GOLD BAND MOUNTED

Illustrations Are Actual Size



















POCKET TYPE [ Dropper Filling ]

GOLD BANDED AND GOLD MOUNTED

Illustrations Are Actual Size







14 Kt. Solid Gold Plain Narrow Middle Band with 14 Kt. Solid Gold Clip No. 772½ \$8.00 No. 772 10.00 No. 774 11.00 14 Kt. Solid G-Plain Wide Mid Band with 14 Kt. So Gold Clip No. 772 \$10 No. 772 12 No. 774 14 No. 775 16 14 Kt. Solid Gold Scroll Wide Middle Band with 14 Kt. Solid Gold Clip No. 772 55 \$19.00 No. 772 12.00 No. 774 14.00 No. 775 16.00 Gold Filled Plain Mounting on Barrel with Gold Filled Clip No. 0372½ \$6.00 No. 0372 6.00 No. 0374 8.00

Plain
Gold Filled with Gold
Filled Clip
No. 9572½. \$9.50
No. 9572½. 9.50
No. 9574. 11.00
No. 9575. 13.50
No. 9576. 16.00
14 Kt. Solid Gold with

# Waterman's Fountain Pen Illustrations Are Actual Size POCKET TYPE [Dropper Filling] SILVER AND GOLD MOUNTED | Gothic | Sheer ton | Sheer t

1.50
14 Kt. Solld Gold with 14 Kt. Soll Gold with 19 Kt. Soll Gold

POCKET TYPE [Dropper Filling]

SHORT [V] LENGTH

Illustrations Are Actual Size

GOLD BAND MOUNTED

HAND SCHANGS

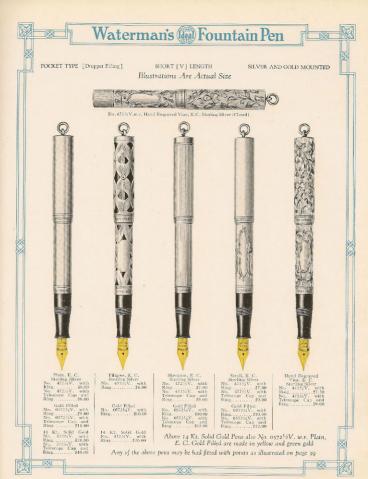
REAL BILLING PROPER

FORWARDS DEA

No. 72V. w. r. Plain (Closed)



with Gad Billed Billed with Water of State of St



# Waterman's Fountain Pen POCKET TYPE [ Dropper Filling ] GOLD AND SILVER MOUNTED SHORT [V] LENGTH Illustrations Are Actual Size No. 057234V. w. r. Sheraton, E. C. Gold Filled (Closed) Pansy Panel, E. C. Gold Filled No. 0572½V. with Ring \$10.00 No. 0572½V. with Telescope Cap and Ring \$12.00 Gothic, E. C. Gold Filled No. 0572½V, with Ring \$10.00 No. 0572½V, with Telescope Cap and Ring \$12.00 Etched, E. C. Gold Filled No. 0572½V, with Ring. \$10.00 No. 0572½V, with Telescope Cap and Ring. \$12.00 Filigree, E. C. Gold Filled No. 057254V, with Ring....\$10.00 Sterling Silver No. 47232V, with Ring.....\$6.00 Stelling Silver No. 472 34V, with Ring. 87.00 No. 472 35V, with Telescope Cap and Ring. 89.00 Sterling Silver No. 472)4V, with Ring \$7.00 No. 472)4V, with Telescope Cap and Ring \$9.00